

- Allfix Ltd
- Stock Management
- Working For You



Committed To The Highest Quality Standards Since 1988



Distinctly Different

Your stock,
your business

We recognise that your business is distinctive and whilst it may share some commonality with other firms in your industry, it's unlikely to face exactly the same challenges. To reflect the individuality of your business, we believe in crafting a bespoke solution for you.

Your stock



Your business



Your stock, Your business

As a specialist fastener centre, we have exceptional proficiency in our sector and use our expertise to help our customers reduce their costs. This saves our customers money at a time when the business environment is challenging and it can free up vital savings for reinvestment back into the business.

• Stock Management

Stock replenishment is on an 'as and when' basis. We do all the hard work for you.

• No Excess

The only stock on your premises would be stock accepted as work in progress stocks or operated within min-max levels agreed previously.

• Working For You

Where practical, all deliveries would be made as 'loose stock' and supplied in appropriate storage units (or as directed) thereby eliminating goods inwards time and making products immediately available for use.

• Easy Migration

Any stock on hand from the incumbent supplier could be used up first, giving an easy hand over at the commencement of our proposed contract.

• Stock Control

Usage summaries and management statistics are readily available providing management control such as dead-stock reports, monthly invoices, stock usages etc.

• Highest Priority

Allfix Limited provides the highest quality service in order to provide ample continuity of supply and your account will be our highest priority.

• Maximum Efficiency

We commit to pre-arranged stock levels at our warehouse to ensure maximum efficiency is achieved.

• Identifying Needs

We look in detail at your existing stocks, analyse your product requirements and put together a solution specific to your business requirements.

We've built our business by doing things differently. We take the time to get to know you and your business. As an independent quality assured supplier, we are large enough to offer a broad range of solutions and deliver exceptional service, whilst retaining the flair, flexibility and entrepreneurial spirit of an owner-managed business. Our highly qualified staff are passionate about meeting and exceeding the needs of each and every one of their customers.

About Us

“Allfix is more of a business partner than just a supplier”

We recognise the importance of your company trading with an established distributor. Allfix Ltd has been supplying a vast range of fasteners, fixings and consumables since 1988.

We have a large workforce with many years of experience providing you with technical support and complete backup solutions.

We provide an excellent service where we treat all our customers as if they were our only customer.

Our extensive range of products includes sourcing ‘one off’ specials. This ensures we provide Total Fastener Solutions in the shortest time-frame possible.



About Us

• Complete Product Solutions

Allfix is the complete fastener and tool centre.

We have grown successfully from a small well-known local independent distributor to a large nationwide supplier.



• Extensive Range Of Quality Products

Allfix offer a massive range of quality products including tools, fixings, fasteners, sealants, abrasives, building products, electrical, clothing, health & safety and many more.



• Technical Support

We have years of expertise including extensive product knowledge and offer the highest quality technical support on all of our product ranges.



• Total Fastener Solutions

Our reputation for sourcing 'one off specials' ensures we can provide total fastener solutions to fixings & fasteners problems in the shortest time-frame possible.



• Fast UK Nationwide Delivery

We use our own drivers and vans to provide coverage to a large area of the south coast and use a leading carrier company to deliver to the rest of the UK. Subject to stock and availability, we endeavour to deliver within 48 hours.



• Established Distributor

Allfix is an established distributor supplying to a wide variety of companies in both / the private & public sector, as well as the general public. Our ever-increasing stock range has been purpose built to ensure that we carry what the customer wants, when the customer wants it.



• Big Brands

We stock hand and power tools from Bosch, Hikoki, Makita, Dewalt, Stanley, Milwaukee, Faithful!, Draper, Bahco, Irwin and many many more.



• Fully Featured Website

Visit our website at www.allfix.co.uk to view all our latest offers. Over 65,000 products are available to buy. Pay on your account or by credit card. All major credit cards are accepted including PayPal. Print off your invoices, view your account transactions, display your orders+ order history, save your favourites and much more!



Quality Working Relationship

Quality, Quantity & Efficiency

We strive to provide products and services of the highest possible standard and strive for continual improvement. The guideline philosophy adopted by Allfix Limited is **'The Customer Is Always Our First Priority'**

Our merchandising services will improve efficiency and save valuable resources to help your company run at optimal performance.



Quality, Quantity & Efficiency

• Mission Statement



Allfix Ltd is committed to provide products and services that consistently meet the contractual requirements of all our customers. In support of this Quality Policy and in support of the clear guideline philosophy adopted by Allfix Ltd **'The Customer is always our first priority'** As an Employer, the company will encourage a positive culture towards Quality, provide the appropriate level of resources, involve employees in the decision making processes, monitor and review Quality standards and strive for continual improvement.

• Multiple Handling



Merchandising reduces the need for multiple handling and in fact there should be no need at all for your company's employees to handle the low-cost commodities, except of course for the employee who is wishing to use the product. This again could show an immediate saving and could allow possibilities of staff re-employment to more productive areas.

• Supplier Working Relationships



By working with Allfix as a merchandised account you are nominated specific managers and personnel to deal with your account. This will include:

1. Technical sales representative to discuss potential new designs requiring additional consumables.
2. A merchandiser who will be specifically trained to handle your company account.
3. Nominated Account Manager who will be responsible for the smooth running of the account.
4. A Customer Satisfaction Manager who will deal with supplier returns if applicable and warranty issues.

• Consumables



All consumables will be where your company wants them at all times and will therefore be part of work in progress. Your company would be able to see an improvement in stock movement+ levels and avoid logging of stock into and out of a stores area. This could show an immediate saving and could allow possibilities of staff re-employment to more productive areas.

• Multiple Stock Locations

We provide multiple stock locations to handle your stock quantities.

• Stocks



All stocks including movements, levels and assessment of usage can now be managed ensuring minimum and maximum levels are Allfix's responsibility and should show savings in consumables which will release cash, potential floor space, manpower and the best prices. Allfix will then review stocks based on monthly, quarterly or even annual usages which could encourage the supply chain to offer better prices.

• Administration



The time of administration is always of consideration and Allfix can minimise the admin costs by reducing the personnel levels required to handle administration. Allfix can also offer monthly invoicing which reduces the admin time further.

In a Nut-shell



Why Choose Us?

Specialising in our industry since 1988, with our years of experience and expertise we are confident this provides you, the customer, with a level of service and care that meets and exceeds expectations.



In a Nut-shell. Why Choose Us?



To summarise, we've picked the most important points we feel are the most valuable to provide the most efficient service to your stock management needs.

• Years Of Expertise

Established since 1988, we have over 32 years of experience in our sector.

• Commitment To Quality

We adhere to strict quality control procedures and are ISO:9001 registered.

• Qualified Staff

Our large force of qualified staff are trained to the highest standards and ensure we have ample resources available to cater for your needs.

• Constantly Evolving

We regularly review our services and improvements are made where necessary ensuring we are constantly evolving to provide you with optimal support.

• Extensive Product Range

With a product range of over 90,000 and the ability to source 'one off' specials we cater for all your fastener, fixing and tool requirements.

• Stock Management

Easy migration, full management control including usage summaries and statistics ensures you have full control over your stock at all times.

• Full Stock Analysis

We stringently analyse your stock requirements to create the best solution to your business requirements.

• Going The Extra Mile

We always put the customer first and will work diligently to meet and surpass your expectations. Extra support is only a telephone call away.

• Different From The Rest

We've listened to our customers' feedback and have created a bespoke stock management solution that addresses the weaknesses from competing companies' services.

• Embracing Technology

With a fully functioning website and a strong presence in social networking, to our use of cutting edge software solutions in our internal I.T. systems, we always keep on the cutting edge of new technology.